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# Health Care For All New York

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Health System Transformation  
ACOs, Bundled Payments, FIDA/MLTC,  
& DSRIP



# Medicare Rights Center

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- The Medicare Rights Center is a national, nonprofit consumer service organization that works to ensure access to affordable health care for older adults and people with disabilities through:
  - Counseling and advocacy
  - Educational programs
  - Public policy initiatives

# This training will cover

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- Accountable Care Organization (ACO) basics
  - The Medicare Shared Savings Program (MSSP) ACO
- Managed Long-Term Care (MLTC)
- Fully Integrated Duals Advantage (FIDA)
- Bundled Payments
- Delivery System Reform Incentive Payment (DSRIP) Program

# What is health system transformation?

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- Health system transformation (HST) reforms the current structure of health care in the U.S. to achieve the goals of the triple aim:
  - Patient-centered care
  - High quality, low cost care
  - Healthier communities
- While there are several different models/programs tackling HST, they all employ similar methodologies to achieve the triple aim
  - Care coordination and shared decision-making
  - Value-based payment and quality measure reporting
  - Focus on population health and social determinants of health

# Where is HST happening?

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- Health system reform takes place at both the state and federal levels
  - Federal models: ACOs and Bundled Payments
  - State models: DSRIP, FIDA/MLTC
- Several new models target Medicare beneficiaries, Medicaid beneficiaries, and dual-eligibles

# ACO basics

# What is an ACO?

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- A group of doctors, hospitals, and/or other health care providers that work together to provide coordinated care
- ACOs aim to improve the quality of patient care while lowering the costs incurred by the health system
  - This is achieved by making providers financially accountable for the health of the beneficiaries they serve
    - ACOs receive incentives for providing better care to beneficiaries at a lower cost
    - An ACO may have to take on a greater share of financial losses when costs are not lowered

# Coordinated care

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- The key way that ACOs are expected to save money is by coordinating patient care
  - Providers share information and decide treatment plans with input from the patient
    - All providers working with a beneficiary communicate with one another, discuss issues they've treated, and build consensus around next steps
    - Medicare also shares additional patient health information/records with providers (though patient can ask that Medicare not share such information)
    - Beneficiaries should experience a reduction in repetitive care, for instance duplicated tests and having to fill out the same form multiple times
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# Who can receive care from a Medicare ACO?

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- Anyone with Medicare
  - ACOs are not a health insurance plan (i.e. not a Medicare Advantage Plan, HMO, or Medigap)
  - ACOs are networks of health care providers that work together with the aim of giving patients better care at a lower cost
- Those with Medicare Advantage Plans cannot be assigned to an ACO, but can still see ACO doctors if those doctors are also in their plan's MA network
- An individual can only be aligned with/assigned to one ACO
- Even when in an ACO, patients can receive care from providers that are not part of the ACO

# Current Medicare ACO models

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- Medicare Shared Savings Program (MSSP)
  - Currently, majority of ACOs are MSSPs
- Pioneer ACO model
- Comprehensive ESRD Care (CEC) ACO
- Next Generation ACO model

# **The Medicare Shared Savings Program (MSSP)**

# Medicare Shared Savings Program (MSSP)

- Federal model established by the Affordable Care Act (ACA)
- MSSP ACOs are meant to facilitate cooperation among Medicare providers to increase the quality and decrease the cost of patient care
  - Reward providers who are able to lower health care costs while providing their patients with better care
  - Participation is voluntary for both providers and beneficiaries

# Which providers can participate?

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- ACOs may consist of:
    - ACO professionals\* in group practice arrangements
    - Networks of individual practices
    - Partners or joint ventures between hospitals and ACO professionals
    - Hospitals employing ACO professionals
    - Other Medicare providers and suppliers as determined by the Health & Human Services (HHS) Secretary
  - An ACO must serve at least 5,000 Original Medicare beneficiaries and participate in the program for three years
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# What are shared savings?

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- The Centers for Medicare & Medicaid Services (CMS) has incentivized ACO participation by introducing shared savings models
- CMS sets a benchmark for how much it should cost providers to care for their patients
  - If a participating ACO's costs fall below the benchmark (with positive health outcomes), they have created savings
  - Savings are shared between CMS and providers, meaning that providers have a financial reason to reduce the overall cost of health care while continuing to deliver quality care

# Shared losses

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- ACOs also have the option of sharing in the losses with CMS
  - If total costs are above the benchmark, ACO is responsible for taking on a share of losses
  - Also called two-sided model
- ACOs that elect to share in the losses are eligible for a greater portion of shared savings
  - Taking on higher risks for greater rewards

# Quality performance scoring

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- Before an ACO can share in any savings, it must meet the quality performance standard
- Graded on the quality of patient care
- 33 measures that ACOs must report on
- ACO patients also weigh in through satisfaction surveys



# Quality measures

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- Measures broken into four categories:
  1. Patient/caregiver experience
  2. Care coordination/patient safety
  3. At-risk population
  4. Preventive care (i.e. screenings)
- Data reported through claim and administrative data, clinical measure data, and patient experience of care surveys

# Patient experience surveys

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- Beneficiaries who receive care through an ACO can share following information via surveys:
    - Getting timely care, appointments, and information
    - How well their providers communicate
    - Rating of their provider
    - Access to specialists
    - Quality of health promotion and education
    - Shared decision-making
    - Their health status following care
    - Availability of additional health care resources through ACO
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# The patient experience

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- ACOs aim to avoid unnecessary duplication of care to reduce costs, meaning beneficiaries may find the following changes in their medical experience:
  - All providers will know what medical services they've received in an ACO
  - Fewer repeated medical tests
  - Fewer forms to fill out (only fill out forms once)
- Beneficiaries may be asked to fill out surveys
- Providers will involve the beneficiary in making care decisions
  - Shared decision-making
  - Individualized care plans

# Shared decision-making

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- Means ACO professionals must take into account a beneficiary's:
  - Unique needs
  - Preferences
  - Values
  - Priorities
- ACOs required to promote beneficiary engagement in numerous ways, including shared decision-making
- Each ACO may have different process for engaging beneficiaries in shared decision-making

# Individualized care plans

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- Developed by a beneficiary and ACO professionals
- Specific to beneficiary's needs
  - Meant to improve health care outcomes, especially for high-risk patients and those with multiple chronic conditions
  - Beneficiary should be at the center of the process
- ACO applicants must submit descriptions of their individualized care program to CMS
  - Includes criteria for creating plan
  - Beneficiaries may have varying experiences with individualized care plans because each ACO may have a different process for developing plans

# Differences between MSSP and Pioneer models

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- The Pioneer ACO model includes a few notable differences from MSSPs:
    - Pioneer ACOs must be responsible for at least 15,000 beneficiaries (5,000 in rural areas)
    - Pioneer ACOs are allowed to take on higher levels of risk for larger portions of any created savings
    - Certain Pioneer ACOs may elect or have elected to use a population-based payment model
    - Pioneer ACOs are testing a voluntary beneficiary alignment process\*
  - Patients retain the same rights, no matter the ACO model
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# FIDA & MLTC

# MLTC and FIDA: What's the difference?

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## MLTC

- Only covers Medicaid long term care, dental, vision, hearing, and podiatric services, along with physical, occupational and speech therapy outside the home
- Does not affect Medicare coverage
- Is **mandatory, including for nursing home residents**

## FIDA

- Covers all health care services and items, including prescription drugs
- Provides both Medicare and Medicaid benefits
- Is **optional**



# Four MLTC eligibility criteria

## To be eligible for mandatory MLTC, a beneficiary must

<b>1) Be dually eligible</b>	Have both Medicare and Medicaid
<b>2) Be at least 21 years old</b>	Beneficiaries under 21 may enroll if they are 18 or older and need certain types of care. Enrollment for 18-21 year olds is not mandatory
<b>3) Receive 120+ days of community-based long term care</b>	Long term care = Ongoing care one needs to help perform everyday activities. Can include care in the community or in a facility. Examples include but are not limited to: <ul style="list-style-type: none"><li>• Home health care</li><li>• Nursing home care</li><li>• Medical adult day health care</li></ul>
<b>4) Live in New York state</b>	MLTC is now mandatory in all NYS counties

Beneficiaries must meet **all four** eligibility criteria to qualify for mandatory MLTC in NY



# MLTC coverage

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- Home care
  - Help with Activities of Daily Living (ADL)
  - Skilled nursing
  - Physical, occupational, speech therapy
- Adult day health care
  - Medical only, or Medical and Social together
- Home-delivered meals, congregate meals
- Medical equipment, eyeglasses, hearing aids, home modifications
- Non-emergency medical transportation
- Podiatry, audiology, dentistry, and optometry
- Physical, occupational, and speech therapy
- Nursing home care

# Four FIDA eligibility criteria

To be eligible for FIDA, a beneficiary must meet all of the following:

<b>1) Be dually eligible</b>	Have both Medicare and Medicaid
<b>2) Be at least 21 years old</b>	
<b>3) Receives 120+ days of community-based long term care</b>	Long term care = Ongoing care needed to help perform everyday activities. Can include care in the community or in a facility. Examples include but are not limited to: <ul style="list-style-type: none"><li>• Home health care</li><li>• Nursing homes</li><li>• Medical adult day health care</li></ul>
<b>4) Live in a county in New York State where FIDA has been rolled out</b>	Downstate counties: New York City and Nassau

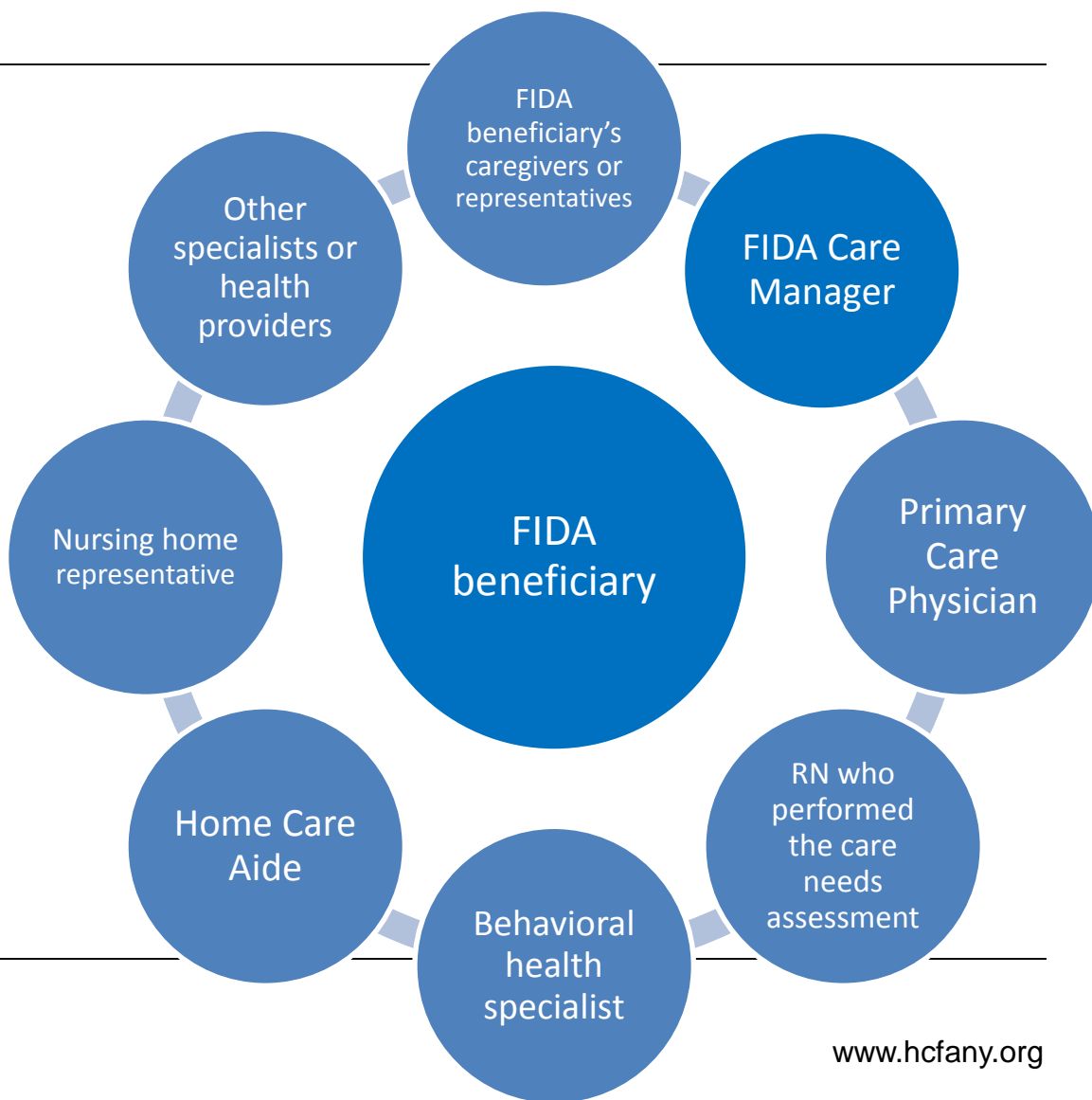
# FIDA coverage

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- FIDA plans cover all services a dual eligible beneficiary is entitled to including:
  - Medicare coverage
  - Medicaid coverage
  - Long term care coverage
  - Drug coverage
- There are no costs for covered benefits from in-network providers
  - Balance billing is illegal
- FIDA beneficiaries must stay within a network of doctors and hospitals
- This rule applies to all Medicare and Medicaid services except:
  - Beneficiaries already in nursing homes can stay in their current nursing homes regardless of plan networks
  - Beneficiaries receiving behavioral health services can keep current behavioral health providers for 2 years after they join a FIDA plan if their treatment began before they transitioned into FIDA

# Interdisciplinary Team (IDT)

- Ensures the integration and coordination of beneficiary's health care through the Person-Centered Service Plan and ongoing support
  - IDT must authorize most care services
- IDT must contain care manager and beneficiary at minimum



# Person-Centered Service Plan

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- “A written description in the care management record of participant-specific health care goals to be achieved and the amount, duration, and scope of the covered services” (FIDA Memorandum of Understanding)
  - Developed by IDT and the plan if the member requires services outside of the scope of practice of the IDT members
  - Must be completed within 30 days of a care needs assessment or reassessment
  - Beneficiary preferences must be included
  - The FIDA plan must monitor and address any gaps in care in the Person-Centered Service Plan

# Differences between ACOs & FIDA

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- The FIDA demonstration is a capitated model
    - Meaning the state, CMS, and the health plan enter a three-way contract, and the plan receives a prospective blended payment to provide comprehensive, coordinated care
  - In ACOs, the providers contract with CMS
    - ACOs are still fee-for-service from the beneficiary perspective
  - ACOs do not have “closed” networks, FIDA enrollees must see in-network providers
  - FIDA plans align Medicare and Medicaid benefits for beneficiaries who need long term care while ACOs are networks of physicians coordinating Medicare benefits
  - Participants in capitated model demonstrations are ineligible for assignment to an ACO
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# Bundled Payments



# What are bundled payments?

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- Reimbursing health care providers based on the expected costs for a clinically-defined “episode of care”
- Episodes of care include all the care received by a patient from their initial hospitalization to recovery
  - An episode of care includes re-hospitalizations and post-acute care, so long as they are related to the patient’s initial diagnosis
  - Providers receive a lump sum for all the care a patient will receive, estimating
- Typically, bundles include all Part A & B related items and services related to the episode of care

# Example demonstrations

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- Bundled Payments for Care Improvement (BCPI)
  - Four separate models (BCPI 1-4)
  - These models involve episodes of care from inpatient stay to post-acute care services
  - Actual costs are compared to a target price determined by CMS\*
- Comprehensive Care for Joint Replacement (CJR)
  - Two separate bundles for hip and knee replacements
  - Episode begins at admission and lasts until 90 days after discharge
  - At the end of the year, total expenditures are compared to a target determined by CMS\*\*

# End result

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- Bundled payments take common and expensive procedures and stops rewarding physicians for quantity of care
- Physicians are incentivized to:
  - Coordinate care efforts, from inpatient to post-acute
  - Lower costs (by minimizing care duplication)
  - Prevent re-hospitalization
  - Provide higher quality care

# DSRIP

# What is DSRIP?

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- Delivery System Reform Incentive Payment (DSRIP) program
  - Expand and transform primary care, as well as bring value-based payment (VBP) to New York State
  - Overhaul of Medicaid by the Medicaid Redesign Team (MRT)
  - Reduce avoidable hospital use
- DSRIP is a five year program
  - Post-DSRIP, health systems and networks developed using DSRIP funding must be self-sustaining
  - State program targeting Medicaid beneficiaries

# Value-based payment

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- VBP arrangements are those that reward the quality, rather than the volume, of services
- VBP can include arrangements such as:
  - FFS with provider risk-sharing
    - Upside-only (i.e. shared savings), or
    - Upside and downside (i.e. shared savings & losses)
  - Prospective capitation
  - Bundled payments

# Performing Provider System (PPS)

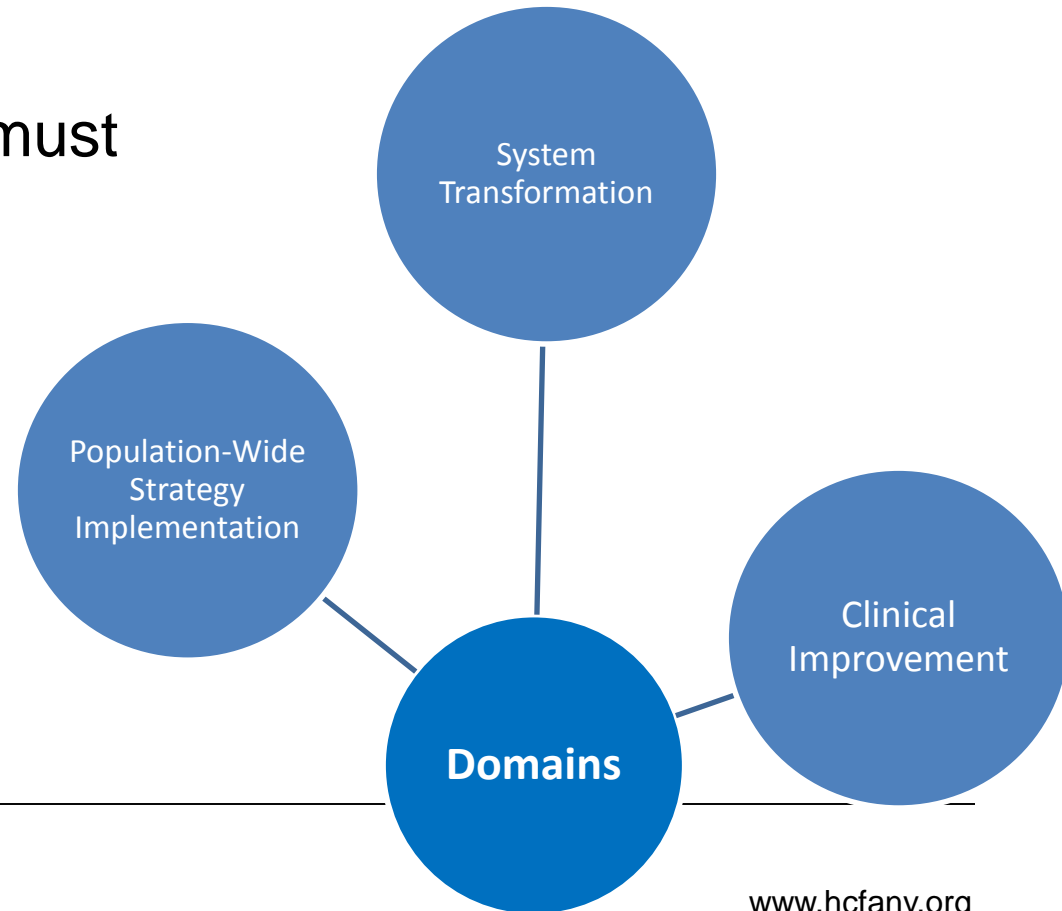
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- A PPS is a entity composed of providers and other partners that collaborate to deliver a DSRIP project
  - A PPS can include the following:
    - Hospitals
    - Skilled nursing facilities
    - Behavior health providers
    - Home care agencies
    - Community-based organizations
    - Other key stakeholders
  - Together, a PPS delivers coordinated care, is responsible for care management, and assumes responsibility for the total care of its attributed population
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# DSRIP projects

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- DSRIP projects are divided into three categories, called domains
  - DSRIP participants must select 5-11 projects (certain projects are required)





# Post-DSRIP

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- The end goals of DSRIP are that:
  - PPS's give rise to integrated clinical networks
  - 80-90% of all provider reimbursements are VBP
  - The avoidable hospitalization rate is reduced by 25%

# Recap

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- HST models use different methods, but they all tackle the triple aim:
  - Patient-centered care
  - High quality, low cost care
  - Healthier communities